

## YOU WILL NEED THE Cleveland Tractor FOR BIGGER CROPS

It is a vital demand that must be met to back up our fighters and save the best traditions of our country. To increase acreage now when farm hands have been drawn away from the fields in an unprecedented way is the most serious problem ever put up to the farmer. The Cleveland Tractor offers one of the best means to overcome the labor shortage and to increase your cultivated acreage.

The welfare of our country depends upon our boys in the trenches and their allies. They must be fed and fed well. They are fighting the fiercest foe yet known to the world, one who shows no signs of tiring after four years of conflict.

The men who left the fields to answer the call of munition plants or take their places in the trenches can not be replaced. Their work must be done by power; muscle must be replaced by machine.

The Cleveland Tractor will plow 3 1-2 miles an hour—eight to ten acres per day. That equals the work of three good three-horse

teams and three men. Traveling on its own tracks, this sturdy little machine will go practically anywhere, even through ditches or gumbo, sand or gravel.

You can turn it in a 12-foot circle—just about what it takes to turn a team. It can be housed in less space than it takes for a horse. Although small enough for work in orchards, the Cleveland develops full twelve horse power at the drawbar for hauling. At the pulley belt it gives 20 h. p., plenty for stationary work, such as shelling corn, filling silos, pumping, besides many other uses on the farm where power is needed.

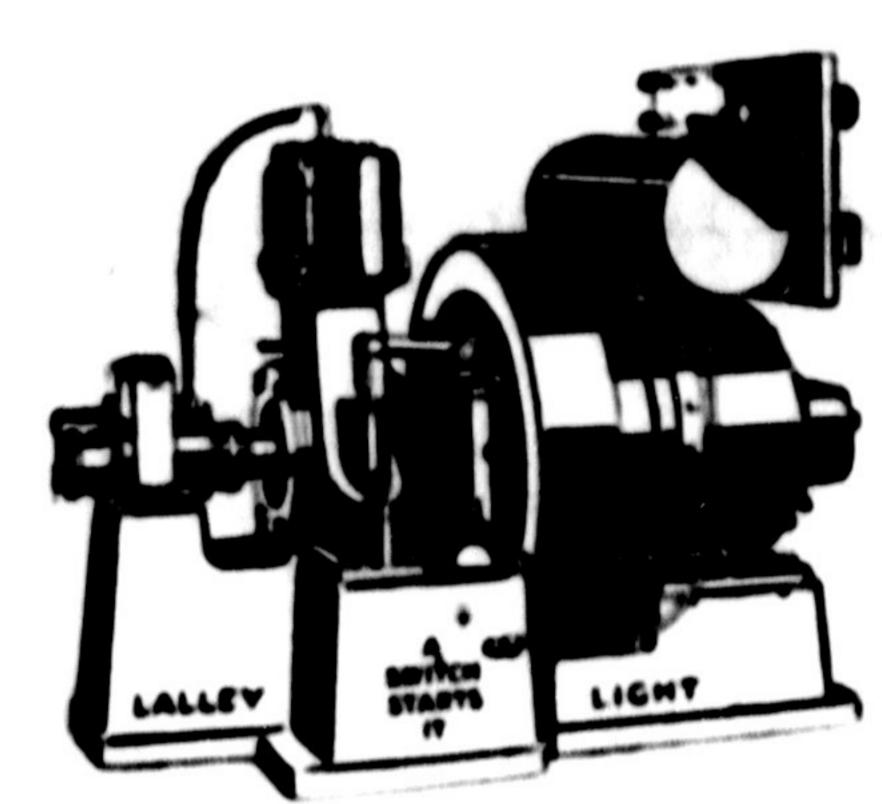
The Cleveland Tractor will help you as it is helping wide-awake farmers in all sections of the country. It will do your work better, faster, and at less cost than you can possibly do it with horses and men. The Cleveland is simple in construction and simple in operation. It is never out of order and will work 24 hours a day. When the rush

comes it is possible to put a headlight on the front to do night plowing if necessary. It never tires and is economical with gasoline and oil. What is more, a young boy or girl can run it as successfully as an experienced operator.

For war service on your farm, to enable you to meet the patriotic appeal for greater yields all around, the Cleveland Tractor will show you the way. Put yourself in a position to produce the record crop called for by Uncle Sam. It is the greatest service you can offer your country—you will incidentally be making more money for yourself. Buy your Cleveland Tractor now in time for early plowing and furrow cultivation.

OLIVER TRACTION PLOWS, disc harrows, roller pulverizers, etc., have demonstrated their ability as the best for use in connection with any tractor. Leading tractor manufacturers urge that Oliver products be used in connection with their tractors. We are Oliver Traction Plow Dealers.

#### LALLEY LIGHT



Lalley Light is electric light for the farm

but a few cents a day

power-plant of the outfit.

capacity.

practice.

behind them

It is safe. It is clean. Its cost is low—its brilliance is always steady, without a flicker. The light direct from the generator, with the plant in oporation, is as sure and steady as when current comes from the storage battery.

Lalley Light's operation costs but a few cents a day. No knowledge of electricity is required to run or care for the plant and battery. A woman, a boy, or a girl, can easily operate and look after both.

Lalley Light brings all the conveniences that come with elec-

Lalley Light brings all the conveniences that come with electricity—power for a pump to provide running water in the house and barn, to run the cream separator, the churn, the washing machine, and so on Lalley-Light has been in successful farm use for six years. It brings new conveniences, better living, to every farm. Its light and power cost

Let us demonstrate Lalley-Light, free, right on your farm. Write for the owners' testimonial book.

Knox Traction Unit

with any horse-drawn wagon, and forms a modern tractor-truck of 2 to 6 tons

The Knox Traction Unit combines any new or used pleasure car or truck

Almost any touring car or runabout chassis answers perfectly for the

Any horse-drawn truck (stake body, platform body, extension lumber

The Knox Tractor idea is proved sound by every locomotive and every tow-

Where the average pleasure-car engine would carry 5 to 7 passengers at

This system is of an infinite variety of uses on the farm. Ask for com-

boat-they do not carry their loads upon their backs, they haul their loads

high speed, it can easily handle 2 to 6 tons when the load is placed behind and

the speed is cut down to 8 to 10 miles per hour through the internal gear

piete literature which fully explains its many uses.

The Traction Unit is built in accordance with the best motor-truck

wagon, moving van or bottom dump-body) answers perfectly for the load

# Standard Motor Co.

OF BALTENORE

Now Has a Fully Equipped Sales and Service Station Corner of Camden and Dock Streets.

SALISBURY, MD.



This service station means much to the people of the Eastern Shore. A complete machine shop has been installed under the direction of an experienced manager, and all work is handled by experineced mechanics. A complete stock of parts is on hand for the various products we sell:—Cadillac automobiles, Cleveland Tractors, Lalley-Lights, etc. It is not necessary to wait till parts come from Detroit if something goes wrong with your Tractor or Automobile. Expert mechanics are at hand to keep your machinery running 365 days in the year.

The Standard Motor Company has a regulation throughout the State for honesty and fair dealings. It is one of the eldest organizations of the kind in the State and has always led the way in improving the service given to its customers.

You are extended a cordial invitation to drop in and go ever our new service station the next time you are in Sallabury. If you wish information regarding any of the products shown on this page, telephone or write direct to our Sallabury branch.

BALTIMORE: Cadillac Building
1007-15 N. Eutew Street

## Reliable Used Cars

Do you want a car that will give you good service—at a low price?

The care listed below are reliable used-care. They are all in condition to serve you for many years to come. They have been gone over by our used-car experts, who have approved them for sale. Most of them have been overhauled and repainted and are now in excellent condition. With some-such extras as bumper, demountable rims, tire chains and extra tires are included in the price. Any of these cars is a better buy than any new car you could get for the same money. They are all ready to give active, steady service for years.

1915 Buick Touring Car.

1917 Kissel Kar Roadster.

1913 Oakland Touring Car.

1914 Cadillac Touring Car.

1914 Chalmer Touring Car.

1912 Pierce Arrow Touring Car.

1911 Peerless Touring Car.

1913 Cadillac Phaeton.

1917 Studebaker Roadster.

1913 Cadillac Touring Car.

1915 Cadillac Touring Car.

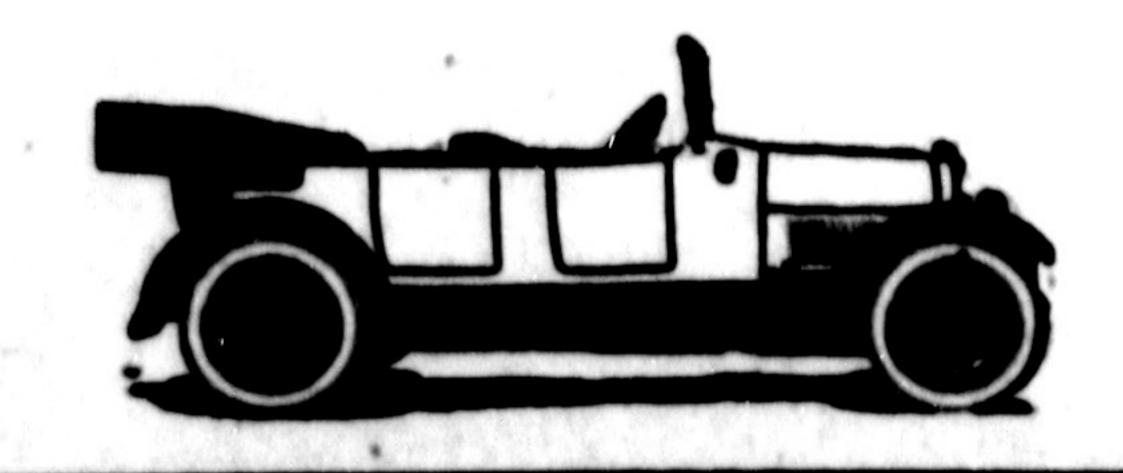
1916 Chalmers Touring Car.

1914 Cadillac Roadster.

1917 Studebaker Limousine.

We also have other care, which are older but will serve for years in farm use for trucking or in connection with the Knox Traction Unit.

Write for our new used-car buildtin and prices.



CADILLAC

Eight - Cylinder

W-Type Motor

### BUY YOUR CADILLAC NOW

There will be no better time than the present to buy your Cadillas Motor Car. Every day you miss make one more day when you might be enjoying Cadillas comfort and reliability. We hencetly believe the Cadillas is the finest car ever produced, and that there will be none equal to it for a long time to come. The value of your deliar is shrinking rapidly, so that an immediate purchase means a purchase at the loudet price. A year up a chipment from Detroit was a matter of a few days; now it is measured by weeks and menths. We can impose no corios of circumstances which would make it more importative for you to make an immediate purchase.

CADILLAC
Eight-Cylinder
V-Type Motor